



ARAPAHOE COUNTY  
COLORADO'S FIRST

## WAIVER OF PURCHASING POLICIES

WAIVER OF SOLICITATION <input type="checkbox"/>	WAIVER OF QUOTE <input type="checkbox"/>	SOLE SOURCE <input type="checkbox"/>
PROPRIETARY <input type="checkbox"/>	SELECT SOURCE <input checked="" type="checkbox"/>	FOR INFORMATION ONLY <input type="checkbox"/>

DESCRIPTION OF PROJECT: Grant-Funded Health Screenings

PRICE: \$225,000                      ANNUAL MAINTENANCE: \$

FIXED ASSET Yes  No                       FIXED ASSET #

COST CENTER #2670200102    G/L #54360    IO# 700644

### JUSTIFICATION:

ACSO requests a Select Source Waiver of Bid to contract with LifeLine Screenings to provide grant-funded, onsite health screenings to sworn personnel through December 31, 2025.

In 2024, ACSO received funding from the State of Colorado to provide heart screenings at no cost to sworn personnel. ACSO staff conducted extensive research of available providers to identify a cost effective, on-site provider with the capacity to see multiple people a day, had experience working with law enforcement, and could specifically provide cardiac imaging. A quick comparison chart is included below for reference.

Several national and local providers were identified, however in many cases they were cost-prohibitive or did not have the functionality we were looking for.

-Sigma Tactical and LifeScan Wellness were front runners by offering comprehensive screening packages, but they take a longer time to conduct, which limits the number of patients they can see per day. The cost for these comprehensive screenings was also a barrier with each screening costing almost \$800.00 per person. (\$799 and \$783 respectively). Neither offered a cheaper or modified option.

-Colorado State University, Heart Disease Prevention Program also offers a screening package. They offer blood panel and medical workup but could not accommodate any imaging requests. Their workups are offered only in Fort Collins.

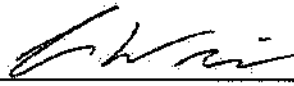
-Direct Access Cardiovascular Screening, located in Salida, Colorado offers a full screening with imaging at a price of \$510 per person, however their screening facility is in Salida and they do not offer on site screenings.

-Lifeline Screening was the best option, offering the desired services onsite at ACSO for \$298 per person. LifeLine is a well-known, nationally recognized provider of onsite screenings. The Chicago Fraternal Order of Police, the largest police organization in the country recently trusted LifeLine to conduct screenings on their officers and the officers reported a positive and easy experience.

We respectfully request consideration to utilize LifeLine Screening as our sole source provider to conduct on-site heart health screenings utilizing funding already awarded by a state grant. The grant was awarded with certain conditions in mind, and we have identified LifeLine as the company most suited to provide those services in a cost effective and comprehensive way that is favorable to the county and participants.

Quick Comparison Chart

	LifeLine Screening	Sigma Tactical	Direct Access	Colorado State University	LifeScan Wellness
On site screenings	X	X			X
Cardiac ultrasound/imaging	X	X	X		X
ECG					X
Blood panels		X	X	X	X
Kidney Function	X	X	X	X	X
Liver Function	X	X	X	X	X
Testosterone	X				X
Experience working with police	X	X		X	X
Data report	X	X	X		X
Able to accommodate numerous appointments per day	X			X	
Cost	\$298/person	\$799/person	\$510/person	\$7000/person	\$783/person

 720 745-5120  
Requestor Name, Signature & Telephone Number

10/25/2024  
Date

  
Elected Official/Department Head

10/21/2024  
Date

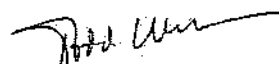
\_\_\_\_\_  
Purchasing Manager

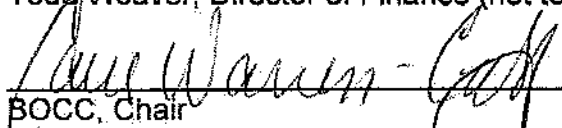
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Date

Comments: \_\_\_\_\_

Waiver approved, BoCC Reso #24-077. Requestor to proceed with PO Yes  No

Requestor to schedule BoCC Drop In & Create Board Summary Report Yes  No

  
Todd Weaver, Director of Finance (not to exceed \$100,000) Date 11/12/2024

  
BOCC, Chair Date 11-18-2024

Requestor to schedule BoCC Consent Agenda & Board Summary Report Yes  No

Resolution # \_\_\_\_\_

**Per BoCC Resolution #24-077 of 3/12/2024, Purchasing Manager has authorization for sole approval up to \$100,000 plus exemptions to Contract Extensions**