ARAPAHOE COUNTY

WAIVER PER PURCHASING POLICIES

WAIVER OF SOLICITATION ☒	WAIVER OF QUOTE ☐
SELECT SOURCE ☐	FOR INFORMATION ONLY ☐

DESCRIPTION OF PROJECT: **Installation of Cradle Point routers and purchase of MIMO Dual Sharkfin antennas for ACSO vehicles. ACSO is transitioning from Verizon to T-Mobile. Included in this transition is the purchase and installation of Cradle Point router antennas in approximately 200 vehicles.**

NAME OF THE VENDOR: **MHQ of New Mexico, 5601 Balloon Fiesta Pkwy, Suite C, Albuquerque, NM 87113**

JUSTIFICATION (How were they selected, Why requesting to waive purchasing policy process):

MHQ of New Mexico is the preferred vendor for T-Mobile. MHQ has been in business for over 15 years. As a larger organization based in New Mexico, they are not experiencing the extended delays or elevated costs currently affecting Colorado-based upfitters in terms of installation time and expenses.

The Arapahoe County Sheriff's Office (ACSO) has emphasized the need for rapid router installation to enhance officer safety through improved communications. MHQ is a preferred installer capable of providing bundled installation services, including Dual Sharkfin Antennas for patrol vehicles.

To further reduce downtime and transportation costs, MHQ has agreed to perform onsite installations, ensuring that vehicles remain securely on Arapahoe County premises. The company has a proven track record with large-scale deployments, including a recent project for the Longmont Police Department, where 48 vehicles were fully upfitted—complete with cages, lights, routers, and other equipment—within a single week.

It is imperative that all of the routers get installed as soon as practicable so that lapses in communication can be reduced once the routers are activated.

Financing for this venture has been secured through the ACSO Forfeiture Board.

PRICE: $149,254.78 ANNUAL MAINTENANCE: $

FIXED ASSET Yes ☐ No ☒ FIXED ASSET #

COST CENTER # 2270100015 G/L # 54360 IO #

ROBERT STEF [signature] 720-874-4069 11/5/25

Requestor Name, Signature & Telephone Number Date

[signature] 11/05/2025

Elected Official/Department Head Date

[signature] 11/05/2025

Purchasing Manager (not to exceed $100,000) Date

Comments:

Waiver approved, BoCC Reso #180600. Requestor to proceed with PO Yes ☐ No ☐

Requestor to schedule BoCC Drop In & Create Board Summary Report Yes ☒ No ☐

[signature] 11/7/2025

Todd Weaver, Director of Finance Date

BOCC, Chair Date

Per BoCC Resolution #180600 of 10/6/18, Purchasing Manager has authorization for sole approval up to $100,000 plus exemptions to Contract Extensions